

AGENDA ITEM 5
EXECUTIVE DIRECTORS REPORT

ILLINOIS STUDENT ASSISTANCE COMMISSION
BALANCE SHEET (UNAUDITED)
FY 2020
AS OF 02/29/2020

	STUDENT LOAN OPERATING FUND	ILLINOIS DESIGNATED ACCOUNT PURCHASE PROGRAM	COLLEGE ILLINOIS! PREPAID TUITION FUND
ASSETS			
CASH AND CASH EQUIVALENTS UNRESTRICTED	64,262,900	29,404,006	3,958,881
CASH AND CASH EQUIVALENTS RESTRICTED	-	8,208,473	-
INVESTMENTS	16,506,969	-	631,034,027
STUDENT LOAN RECEIVABLE (NET)	-	252,489,271	-
CONTRACTS RECEIVABLE (NET)	-	-	23,680,486
DEFERRED OUTFLOW - PENSION and OPEB	18,132,530	1,545,557	-
DUE FROM OTHER FUNDS	3,510,024	147,432	-
FIXED ASSETS NET OF DEPRECIATION	1,516,700	-	-
TOTAL ASSETS	\$ 103,929,123	291,794,738	658,673,394
LIABILITIES			
ACCOUNTS PAYABLE AND ACCRUED LIABILITIES	1,194,357	161,785	3,231,492
BONDS / LINE OF CREDIT PAYABLE (NET)	-	203,614,110	-
UNAMORTIZED GAIN ON NEW FINANCING	-	26,276,322	-
ACCRUED INTEREST PAYABLE	-	416,088	-
DUE TO DEPARTMENT OF EDUCATION	-	80,879	-
GRANT	-	2,264	-
INVESTMENTS DUE TO TREASURER'S OFFICE	16,406,000	-	-
DUE TO OTHER FUNDS	392,825	1,990,140	157,800
DEFERRED INFLOW - PENSION and OPEB	40,979,630	3,808,872	-
NET LIABILITY - PENSION and OPEB	90,400,998	2,550,219	-
TUITION PAYABLE	-	-	36,269,571
ACCRETION PAYABLE	-	-	913,966,671
TOTAL LIABILITIES	\$ 149,373,810	238,900,679	953,625,533
FUND BALANCES			
ALLOCATION OF STATE LIABILITY - PENSION and OPEB	(113,248,098)	(4,813,534)	-
UNRESTRICTED	67,803,411	57,707,593	(294,952,139)
TOTAL FUND BALANCES	\$ (45,444,687)	52,894,059	(294,952,139)
TOTAL LIABILITIES AND FUND BALANCES	\$ 103,929,123	291,794,738	658,673,394

**ILLINOIS STUDENT ASSISTANCE COMMISSION
INCOME STATEMENT (UNAUDITED)
STUDENT LOAN OPERATING FUND
FY 2020
MONTH ENDED 02/29/2020**

DESCRIPTION	YEAR TO DATE				
	CURRENT YEAR TOTAL	PRIOR YEAR TOTAL	CY vs PY VARIANCE	BUDGET	CY vs BUDGET VARIANCE
REVENUES					
COLLECTIONS	1,028,143	1,116,543	(88,400)	813,333	26.4%
REHABILITATIONS	5,301,217	5,287,628	13,589	4,133,333	28.3%
REPURCHASE / CONSOL	3,786,370	3,460,164	326,205	2,720,000	39.2%
INTEREST & OTHER INVEST INCOME	808,743	797,329	11,414	666,667	21.3%
ACCOUNT MAINTENANCE FEE	1,036,292	1,166,205	(129,913)	1,066,667	-2.8%
DEFAULT AVERSION FEE	63,448	80,402	(16,954)	-	0.0%
MISCELLANEOUS INCOME	1,341,333	1,453,719	(112,387)	793,947	68.9%
RENTAL INCOME	303,759	314,531	(10,771)	266,667	13.9%
TOTAL REVENUES	13,669,306	13,676,522	(7,216)	10,460,614	30.7%
EXPENDITURES					
PERSONAL SERVICES & FRINGE BENEFITS	14,577,449	14,244,185	333,264	15,643,333	-6.8%
CONTRACTUAL SERVICES	4,535,914	4,408,942	126,972	5,242,347	-13.5%
RENTAL & MGMT OF REAL PROP	926,698	1,097,863	(171,165)	863,200	7.4%
EQUIPMENT & TELECOM	188,420	171,198	17,221	243,933	-22.8%
TRAVEL	84,026	80,088	3,938	114,867	-26.8%
OTHER ADMIN EXPENSES	50,683	36,458	14,226	87,734	-42.2%
ISACORPS DIRECT PERSONNEL COST	1,538,775	1,730,615	(191,840)	2,025,800	-24.0%
ISACORPS DIRECT CONTRACTUAL & OTHER EXPENSES	137,487	129,876	7,612	214,533	-35.9%
TOTAL EXPENDITURES	22,039,452	21,899,224	140,228	24,435,747	-9.8%
OPERATING INCOME (LOSS) BEFORE INTERFUND ALLOCATION	(8,370,146)	(8,222,702)	(147,444)	(13,975,133)	-40.1%
INTERFUND ALLOCATION					
AGENCY ADMINISTRATION - GRF EXPENSES	(7,468,985)	(5,786,386)	(1,682,599)	(7,343,133)	1.7%
AGENCY ADMINISTRATION - GRF BENEFIT SAVINGS	(4,508,888)	(4,243,606)	(265,282)	(5,898,667)	-23.6%
COLLEGE ILLINOIS ALLOCATED EXPENSES	(688,350)	(725,075)	36,725	(733,333)	-6.1%
TOTAL INTERFUND ALLOCATION	(12,666,223)	(10,755,067)	(1,911,156)	(13,975,133)	-9.4%
OPERATING INCOME (LOSS) AFTER INTERFUND ALLOCATION	4,296,077	2,532,365	1,763,712	-	0.0%
BEGINNING FUND BALANCE BEFORE LIABILITY - PENSION and OPEB	63,507,334	60,254,376			
ALLOCATION OF STATE LIABILITY - PENSION and OPEB	(113,248,098)	(120,923,639)			
ADJUSTED BEGINNING FUND BALANCE	(49,740,764)	(60,669,264)			
ENDING FUND BALANCE BEFORE LIABILITY - PENSION and OPEB	67,803,411	62,786,740			
ALLOCATION OF STATE LIABILITY - PENSION and OPEB	(113,248,098)	(120,923,639)			
ADJUSTED ENDING FUND BALANCE	(45,444,687)	(58,136,899)			

**ILLINOIS STUDENT ASSISTANCE COMMISSION
INCOME STATEMENT (UNAUDITED)
ILLINOIS DESIGNATED ACCOUNT PURCHASE PROGRAM
FY 2020
MONTH ENDED 02/29/2020**

DESCRIPTION	YEAR TO DATE				
	CURRENT YEAR	PRIOR YEAR	CY vs PY	CY vs BUDGET	
	TOTAL	TOTAL	VARIANCE	BUDGET	VARIANCE
IDAPP ADMINISTRATION					
OPERATING REVENUE					
IDAPP SERVICING FEE RECEIVED FROM TRUSTS	955,330	1,028,670	(73,340)	933,333	2.4%
NFD FEES	52,500	139,845	(87,345)	140,000	-62.5%
TOTAL OPERATING REVENUE	1,007,830	1,168,516	(160,685)	1,073,333	-6.1%
OPERATING EXPENSES					
SALARIES AND EMPLOYEE BENEFITS	391,059	474,135	(83,076)	474,400	-17.6%
EXTERNAL LOAN SERVICING	203,164	211,207	(8,043)	273,333	-25.7%
OTHER CONTRACTUAL SERVICES	102,816	102,486	330	93,333	10.2%
OTHER	13,709	1,796	11,913	16,667	-17.7%
TOTAL OPERATING EXPENSES	710,748	789,624	(78,876)	857,733	-17.1%
CONSOLIDATION REBATE FEE	8,943	9,171	(229)	11,333	-21.1%
FIB/SAP/EXCESS INTEREST	(5,054)	(9,500)	4,446	6,667	-175.8%
NET ADMINISTRATION OPERATING PROFIT	293,194	379,220	(86,026)	197,600	48.4%
NET TRANSFER OF ASSETS FROM TRUST	654,807	(1,265,056)	1,919,863	-	0.0%
BEGINNING FUND BALANCE BEFORE LIABILITY - PENSION AND OPEB	32,607,255	33,183,680	(576,425)		
ALLOCATION OF STATE LIABILITY - PENSION AND OPEB	(4,813,534)	(5,952,259)	1,138,725		
ADJUSTED BEGINNING FUND BALANCE JULY 1, 2019	27,793,721	27,231,421	562,300		
ENDING FUND BALANCE BEFORE LIABILITY - PENSION and OPEB	33,555,257	32,297,844	1,257,412		
ALLOCATION OF STATE LIABILITY - PENSION and OPEB	(4,813,534)	(5,952,259)	1,138,725		
NET ADMIN ASSET FEBRUARY 29, 2020	28,741,723	26,345,585	2,396,137		
TRUST OPERATIONS					
OPERATING REVENUE					
STUDENT LOAN INTEREST INCOME	9,870,597	11,260,407	(1,389,810)	-	0.0%
INVESTMENT INCOME	403,943	220,423	183,521	-	0.0%
TOTAL OPERATING REVENUE	10,274,541	11,480,830	(1,206,289)	-	0.0%
OPERATING EXPENSES					
INTEREST EXPENSE	4,038,339	5,325,658	(1,287,320)	-	0.0%
GAIN ON EXTINGUISHMENT OF DEBT - NET	(2,695,007)	(2,695,007)	-	-	0.0%
CONSOLIDATION REBATE FEE	754,814	837,743	(82,929)	-	0.0%
IDAPP SERVICING FEE RECEIVED FROM TRUSTS	955,330	1,028,670	(73,340)	-	0.0%
EXTERNAL LOAN SERVICING	445,484	513,478	(67,994)	-	0.0%
OTHER CONTRACTUAL SERVICES	304,449	309,157	(4,708)	-	0.0%
TOTAL OPERATING EXPENSES	3,803,409	5,319,699	(1,516,290)	-	0.0%
GROSS OPERATING PROFIT	6,471,132	6,161,131	310,001	-	0.0%
PROVISION FOR LOAN LOSS	2,512,966	3,693,791	(1,180,825)	-	0.0%
FIB/SAP/EXCESS INTEREST	177,934	(236,090)	414,024	-	0.0%
NET TRUST OPERATING PROFIT	3,780,232	2,703,430	1,076,802	-	0.0%
NET TRUST ASSETS JULY 1, 2019	21,026,912	15,022,491	6,004,421	-	0.0%
OTHER OPERATING TRANSFERS	(654,807)	1,265,056	(1,919,863)	-	0.0%
NET TRUST ASSET FEBRUARY 29, 2020	24,152,337	18,990,977	5,161,359	-	0.0%
COMBINED NET INCOME	4,073,426	3,082,651	990,775		
COMBINED BEGINNING FUND BALANCE BEFORE LIABILITY - PENSION and OPEB	53,634,167	48,206,171	5,427,996		
ALLOCATION OF STATE LIABILITY - PENSION AND OPEB	(4,813,534)	(5,952,259)	1,138,725		
ADJUSTED BEGINNING FUND BALANCE JULY 1, 2019	48,820,633	42,253,912	6,566,721		
ENDING FUND BALANCE BEFORE LIABILITY - PENSION and OPEB	57,707,593	51,288,822	6,418,772		
ALLOCATION OF STATE LIABILITY - PENSION AND OPEB	(4,813,534)	(5,952,259)	1,138,725		
COMBINED NET ASSET FEBRUARY 29, 2020	52,894,059	45,336,563	7,557,497		

**ILLINOIS STUDENT ASSISTANCE COMMISSION
INCOME STATEMENT (UNAUDITED)
COLLEGE ILLINOIS!
FY 2020
MONTH ENDED 02/29/2020**

DESCRIPTION	YEAR TO DATE				
	CURRENT YEAR TOTAL	PRIOR YEAR TOTAL	CY vs PY VARIANCE	BUDGET	CY vs BUDGET VARIANCE
REVENUES					
INTEREST INCOME	132,951	113,571	19,379	-	0.0%
INCOME FROM INVESTMENT SEC FEES	17,082,798	2,879,226	14,203,572	-	0.0%
	173,190	137,058	36,133	-	0.0%
TOTAL REVENUES	17,388,938	3,129,854	14,259,084	-	0.0%
EXPENDITURES					
ADMINISTRATIVE EXPENDITURES					
PERSONAL SERVICES & FRINGE BEN	537,575	606,951	(69,376)	662,733	-18.9%
CONTRACTUAL SERVICES	1,061,780	1,070,330	(8,550)	1,624,400	-34.6%
EQUIPMENT & TELECOM	-	319	(319)	-	0.0%
TRAVEL	-	915	(915)	7,733	-100.0%
INVESTMENT EXPENSE	503,089	787,880	(284,791)	1,866,667	-73.0%
OTHER ADMIN EXPENSES	-	114	(114)	200	-100.0%
TOTAL ADMINISTRATIVE EXPENDITURES	2,102,444	2,466,509	(364,065)	4,161,733	-49.5%
COST ALLOCATIONS					
SUPPORTING SERVICES	688,350	725,075	(36,725)	1,333,334	-48.4%
TOTAL COST ALLOCATIONS	688,350	725,075	(36,725)	1,333,334	-48.4%
ACTUARIAL EXPENDITURES					
ACCRETION EXPENSE ACCRUED *	14,598,144	(61,729)	14,659,874	-	0.0%
TOTAL ACTUARIAL EXPENDITURES	14,598,144	(61,729)	14,659,874	-	0.0%
TOTAL EXPENDITURES	17,388,938	3,129,854	14,259,084	5,495,067	216.4%
EXCESS REVENUE OVER (UNDER) EXPENDITURES, AFTER TRANSFERS	-	0	-	(5,495,067)	-100.0%
BEGINNING FUND BALANCE *	(294,952,139)	(280,329,797)			
ENDING FUND BALANCE	(294,952,139)	(280,329,797)			

* Note: Unfunded liabilities/ending fund balance is adjusted based on the soundness report on an annual basis in June of every fiscal year.

Illinois Student Assistance Commission
 Illinois Designated Account Purchase Program Investment Information
 As of February 29, 2020

This information is required by Public Act 93-0499 and is intended to provide a financial overview to those interested in the Illinois Designated Account Purchase Program

Total value of cash & investments \$ 37,634,720

Asset Allocation:

	Value	Percent
Cash	\$ 5,453,542	14%
Money Market Funds	\$ 10,852,965	29%
U.S. Treasuries & Agencies	\$ 21,328,212	57%
Total	<u>\$ 37,634,720</u>	<u>100%</u>

Investment Income:

Investment Income \$ 12,159
 Unrealized Gain/(Loss) Net 28,046

Authorized Financial Institutions:

- Bank of America
- Bank of New York Mellon
- JP Morgan Chase & Co.
- Northern Trust
- Wells Fargo Bank

Note:

The information reported above is believed to be accurate, but has not been audited.

ILLINOIS STUDENT ASSISTANCE COMMISSION
FISCAL YEAR 2020 APPROPRIATION SUMMARY REPORT
As of 02/29/2020

	FY2020 Appropriation	Year-to-date Expended	Number of Recipients	Percentage Expended
<u>STATE GENERAL FUNDS</u>				
SCHOLARSHIPS AND GRANTS				
Monetary Award Program- GRF	\$442,315,062	\$390,831,935	129,783	88.4%
Agency Operations (2% of MAP)	9,026,838	2,893,800	N/A	32.1%
Police & Fire Dependents Scholarships	1,273,300	339,195	55	26.6%
Teacher Loan Forgiveness Program	439,900	432,425	136	98.3%
Minority Teacher Scholarships	1,900,000	1,319,200	537	69.4%
Golden Apple Scholars Program	6,498,000	6,381,947	1,272	98.2%
Golden Apple Accelerators Program	750,000	70,705	0	9.4%
Nurse Educator Loan Repayment Program	264,000	262,314	53	99.4%
Veterans' Home Nurse Loan Repayment Program	26,400	26,107	6	98.9%
AIM High Grant Pilot Program-First Cohort	25,000,000	-	0	0.0%
AIM High Grant Pilot Program-Second Cohort	10,000,000	-	0	0.0%
Operational Expense	3,500,000	2,341,288	17	66.9%
Outreach Activities Research & Training	3,497,700	2,261,459	N/A	64.7%
Exonerated Persons Grant	150,000	2,927	0	2.0%
TOTAL	\$504,641,200	\$407,163,303	131,859	80.7%
<u>SPECIAL REVENUE FUNDS</u>				
STUDENT LOAN OPERATING FUND				
Administration Expense	57,553,700	10,404,398	N/A	18.1%
Federal Loan System Development & Maintenance	2,500,000	0	N/A	0.0%
SLOF Transfer to IDAPP	1,000,000	1,773	N/A	0.2%
TOTAL	\$61,053,700	\$10,406,171	0	17.0%
FEDERAL STUDENT LOAN FUND				
Loan Guarantee Program	190,000,000	56,377,742	N/A	29.7%
TOTAL	\$190,000,000	\$56,377,742	N/A	29.7%
SCHOLARSHIPS AND GRANTS				
Federal Grant - Gear Up Program	13,000,000	1,164,598	N/A	9.0%
John R Justice Student Loan Repayment Program	300,000	57,422	27	19.1%
Transfer to ED -Paul Douglas Funds Collected	100,000	0	N/A	0.0%
TOTAL	\$13,400,000	\$1,222,020	27	9.1%
OTHER				
ISAC Accounts Receivables	300,000	0	N/A	0.0%
Higher Education License Plate Program	110,000	95,750	N/A	87.0%
Optometric Education Scholarship Program	50,000	50,000	10	100.0%
IVG- National Guard Grant Fund	20,000	0	0	0.0%
Golden Apple Scholars of Illinois Program	100,000	0	0	0.0%
Contracts and Grants Fund	10,000,000	0	N/A	0.0%
TOTAL	10,580,000	145,750	10	1.4%
TOTAL, SPECIAL REVENUE FUNDS	\$275,033,700	\$68,151,683	10	24.8%
GRAND TOTAL	\$779,674,900	\$475,314,985	131,896	61.0%

**ILLINOIS STUDENT ASSISTANCE COMMISSION
FY20 CONTRACT/OBLIGATION STATUS
AS OF 3/31/20**

Vendor name	Total Contract Years	Total Contract Amount (Multiple years)	Balance Left on Contract as of 03/31/20	Original Allocation FY20	Amount Spent As of March 2020	Total Annualized Expenses FY20
Intuition College Savings Solutions	6/10	7,939,993	1,201,990	1,350,000	559,909	746,545.33
Colliers Bennett & Kahnweiler LLC	2/5	4,652,973	454,561	1,500,000	898,413	1,197,884
IO Datasphere	5/5	1,500,000	655,855	1,500,000	794,313	1,059,084
Pioneer Credit-Collection Agency¹	4/5	6,447,688	1,565,645	2,500,000	1,270,250	1,693,667
Transworld Systems Inc-Collection Agency¹	4/5	6,815,935	2,002,369	2,500,000	1,051,429	1,401,905
Total		27,356,590	5,880,420	9,350,000	4,574,314	6,099,085

¹Collection agencies commissions are variable and are paid based on performance.